

About Eiger TCT™

Eiger TCT™ is a division of a larger company in The West Indies that has been operating since 1993. The company specializes in construction and technology to provide state-of-the-art facilities, plus HIGH TECHNOLOGY food/restaurant CATERING to prisons and other government institutions.

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SPECIALIZED AND TECHNICALLY SUPERIOR FROZEN FOOD MENU IMPORTED FROM THE USA -

Eiger TCT™

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Mission Statement

To encourage empathy and tolerance among and within humans.



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West Indies Meat Export Venture

Overview:

OPERATING AS A FROZEN -- READY TO SERVE -- CATERING RESTAURANT BUSINESS.....

Retail Market Introduction - Southern Ridge Fann, SRF, working exclusively with Speranza & Co. will introduce SRF's e-commerce platform to the West Indies retail market. SRF's platform will receive orders and payment and SRF's employees will fulfill orders and package for shipping. Speranza & Co. will be responsible for shipping, US export compliance, West Indies import logistics, marketing, distribution and customer service roles.

Wholesale Sales Secondary Phase - SRF will supply inventory to Speranza & Co. for wholesale direct to meet the restaurant and specialty grocery store demands across the region. Speranza & Co. will be responsible for West Indies sales, marketing, inventory management, distribution and customer service.

SRF agrees to take on an expansion project and to invest cash, capital, and necessary resources and agrees to enter into a non-equity Strategic Alliance with Speranza & Co., under the conditions that Speranza & Co. will perform in like manner, with the goal of becoming the dominant premium grass-fed frozen-cooked meat supplier to the West Indies.

Capital Investment Requirements

Phase 1 Inventory Storage & Pack Out Facility

Before initiating the export venture, a 32'x48' facility must be constructed to house cold storage inventory and perform order fulfillment and shipping. In addition to the building, the following equipment purchases are required: four 12'x12' walk-in freezers, and eight 4'x12' reach-in freezers.

SRF's contribution to Phase 1:

- Construction supervision
- E-commerce platform & IT supply
- 10 acre building site
- 24 chest freezers
- All related supplies and equipment for order fulfillment and shipping
- \$105,000 cash
- \$40,000 initial frozen inventory
- 210 acre working livestock farm and management facilities where livestock will be raised and finished; estimated value of \$1.6M contribution to the venture.

Expected Completion Date: 4th Quarter 2021

Phase 2 Meat Processing Facility & Cooked/Cured Meat Kitchen

Construction on 56'x48' facility to process, package primal meat cuts, and prepare cured/cooked meat.

Equipment Purchases Required:

- Complete butcher shop equipment

SRF's additional contribution to Phase 2:

- \$100,000 cash

Proposed Business Model for Export Meat Venture

SRF will raise, finish, process, package, and ship all natural, grass-fed beef, lamb, pork, poultry and wild caught Alaska seafood for export to West Indies.

MOST OF THE PRODUCTS WILL BE PRE-COOKED AND FAST FROZEN AS A CATERING BUSINESS ENTERPRISE.

SRF will provide Speranza & Co. a private label E-commerce sales platform as a portal for retail meat sales to West Indies market (much like Butcher Box or Crowd Cow).

Separate sales platform will be used for a wholesale fast frozen food menu to restaurants, hotels, and specialty grocery stores.

SRF's initial inventory dedicated to the start-up venture includes the following individually vacuum packaged frozen cuts:

- 5000 lb. beef
- 1200 lb. pork
- 500 lb. chicken
- 300 lb. lamb
- 500 lb. wild caught Alaska seafood

Suggested 35% MINIMUM markup on SRF wholesale prices.

Speranza & Co. will be responsible for shipping, US export compliance, West Indies import logistics, marketing, distribution and customer service roles for importing perishable goods into the West Indies. Further, Speranza & Co. will set up receiving, cold storage inventory management, and order delivery services. Speranza & Co. will also provide their own marketing, social media management, and customer service for West Indies markets.

Recommended West Indies retail sales startup facility to include three 12x16 walk in freezers; small office space, and a delivery vehicle.

Phase 1 construction will offer the capability to begin the export venture and generate immediate cash flow. However, Phase 2 construction is critical to the long-term success of the venture in order to eliminate the possibility of a choke-point caused by USDA processing and packaging unable or unwilling to perform custom processing for SRF. Implementing Phase 2 construction will also increase profit margins by bringing the butchering and packaging in-house.

Once an agreement to proceed with the venture is inked, SRF will assist Speranza & Co. to pursue all available local, state, and federal grants and loan opportunities to enhance and expand the size and scope of the business.

Proposed Funding Agreement for Grass-fed Meat Export Venture

SRF agrees to contribute an equivalent of \$550,000 which includes \$205,000 cash, building site, equipment, frozen inventory, E-commerce platform, intellectual property, working cattle farm, and employees dedicated to their roles of ensuring the successful launch and growth of the West Indies Grass-fed meat export venture.

Phase 1 Construction

SRF agrees to contribute \$105,000 cash towards the construction and equipment necessary to complete Phase 1 construction.

Speranza & Co. agrees to contribute ZERO DOLLARS to cover the remainder of construction and equipment costs before construction commences.

Phase 2 Construction

SRF agrees to contribute \$100,000 cash towards the construction and equipment necessary to complete Phase 2 construction.

Speranza & Co. agrees to secure \$650,000 funding through SBA grants, loans, and other local, state, and federal grants and loan programs as well as secure as much building materials as possible through participating vendors to cover the remainder of construction and equipment costs before construction commences.

Speranza & Co. further agrees to operate the business arm of the import logistics, marketing, social media content management, sales, delivery and customer service through a West Indies based facility.

Common Financial Responsibilities

Phase 1

SRF will contribute \$605,000 and Speranza & Co. will contribute ZERO DOLLARS towards the building and equipping of Phase 1 construction. Funds will be deposited into a construction account and dispersed in the following manner:

25%	\$62,500	Drawings, permits, securing general contractor, utilities, site prep, and slab
50%	\$125,000	Construction and initial equipment procurement
25%	\$62,000	Final construction and equipment installation

SRF retains the deed, title, and ownership of the Meat Processing Facility.

Phase 2

SRF and Speranza & Co. will each contribute up to \$10,000 each towards the initial building of Phase 2. SRF and Speranza & Co. will work together to secure up to \$750,000 to cover the full cost of Phase 2 construction by securing USDA, SBA, and other local, state, and federal grants and loans.

Any costs towards the construction of the SRF facility, not covered by grants or Speranza & Co. matching SRF cash contributions, will be handled as debt equally shared between SRF and Speranza & Co. Each company will be required to service HALF of the monthly debt until it is retired.

In exchange for Speranza & Co's contribution, it secures the exclusive rights to SRF's uninterrupted vendor services as a Grass-fed, FROZEN PRE-COOKED MENU, meat supplier to the West Indies. Further, Speranza and Co. will have full access to the facility for purposes of showcasing building product technology to potential clients.